

AviadoBio & MyAmici:

How AviadoBio Streamlined Procurement and Freed Scientists to Focus on Gene Therapy Innovation

Summary

AviadoBio, a growing biotech developing gene therapies for frontotemporal dementia (FTD) and amyotrophic lateral sclerosis (ALS), recognised that their procurement processes were no longer scalable as the company grew.

Scientists and researchers were spending valuable time on manual orders – sourcing quotes, liaising with finance, and managing suppliers – rather than focusing on their core scientific work. Their team didn't have the capacity to conduct full product or supplier research for each purchase, so product choice was limited.

Procurement relied on a time-consuming combination of spreadsheets to raise purchase orders, seek approval, track orders, and match invoices. This created inefficiencies and was an administrative burden.

Procurement was identified as a clear area to streamline, across the full procure to pay process. To scale efficiently, AviadoBio needed a smarter, automated procurement system that would reduce operational costs, generate savings and allow scientists to focus on innovation.



AVIADOBIO

Client:

AviadoBio

Industry:

Life sciences, Biotechnology

Size:

51 - 100

Location: London, England

The Solution

AviadoBio chose MyAmici after recommendations from industry peers. Following a **thorough evaluation and comparison**, MyAmici was selected as the best-fit solution.

Staged roll-out: A pilot group – including Finance and research scientists – was onboarded first to **ensure confidence in the system and process** before a full company-wide rollout.

Integration with an ERP system: Having previously integrated with NetSuite, MyAmici worked closely with the AviadoBio team to **ensure a smooth, measured rollout**.

Automation of Procurement Workflows: MyAmici's platform **eliminated redundant manual data entry**, reducing administrative overhead and streamlining the procure-to-pay process And meet compliance with the company approval flow.

Improved Financial forecasting: With **all purchases centralised**, management gained **real-time visibility into lab consumable spending**, allowing for **better budgeting and cost control**.

Real Results



Cost Savings



Expanded Product Choice



Time Savings



Improved Data Accuracy

Cost savings: AviadoBio now benefits from MyAmici's group buying power, securing better pricing on both routine and new purchases – achieving lower costs than their previously negotiated supplier prices.

Expanded product choice: The MyAmici platform unlocked a wider supplier network so finding alternatives has never been easier. AviadoBio didn't have the capacity to do that level of product research themselves for each purchase.

Time savings: Scientists can get back to their work at the bench and focus on research without the distraction of administrative tasks.

Improved data accuracy: A single source of truth for purchasing laboratory consumables gives management full visibility into lab orders, enabling data-driven budgeting decisions.

Replacing manual workflows with automated, scalable procurement to support growth and improve financial control

"The smooth, staged onboarding process with MyAmici has allowed our whole organisation to become comfortable with the new system. What sets MyAmici apart is that additional support function, with biotech procurement specialists that we don't have capacity for in-house, and the cost savings definitely show it's worth having MyAmici."

Vipul Bhakta, Director, Facilities Operations, AviadoBio

Ready to transform your LabOps like AviadoBio?

Schedule a demo to discover how MyAmici's procurement and inventory solution can streamline your processes, ensure compliance, and position your organization for growth.